



Breco Seafoods SAP Business One Testimonial



SAP Business One Import/Export

“SAP Business One has improved our entire way of doing business – processes, functions, controls – everything is optimised.”

Neil Pascall, Financial Director, Breco Seafoods



Industry	Seafood Distribution, Import and Export
Employees	65 Employees , 27 Users
Reasons for choosing SAP	“If we were still on our old system we would have lost a fortune from bad debt in recent months – the management team would just be running around putting out fires. Now, however, everything is dealt with within a controlled environment – it’s business as usual – and we have the freedom to concentrate on further entrenching our position as market leader.”
Key benefits	“Easily a third of the data capturing workload has been reduced. Additionally, we now have accurate on-demand information on stock: if a customer wants a particular type of fish I can see exactly how much we have in our purpose-built cold store and where it is, then sell it to him, whether it be 3kg or 3 tonnes, all while he is on the phone!”
Customer quotes	We’ve grown 15% per year since we’ve implemented SAP, yet we have surprisingly not needed extra administrative staff – this payroll saving alone paid for the system within 2 years!”

